

DIGITAL 2019

SAUDI ARABIA

ALL THE DATA AND TRENDS YOU NEED TO UNDERSTAND INTERNET, SOCIAL MEDIA, MOBILE, AND E-COMMERCE BEHAVIOURS IN 2019

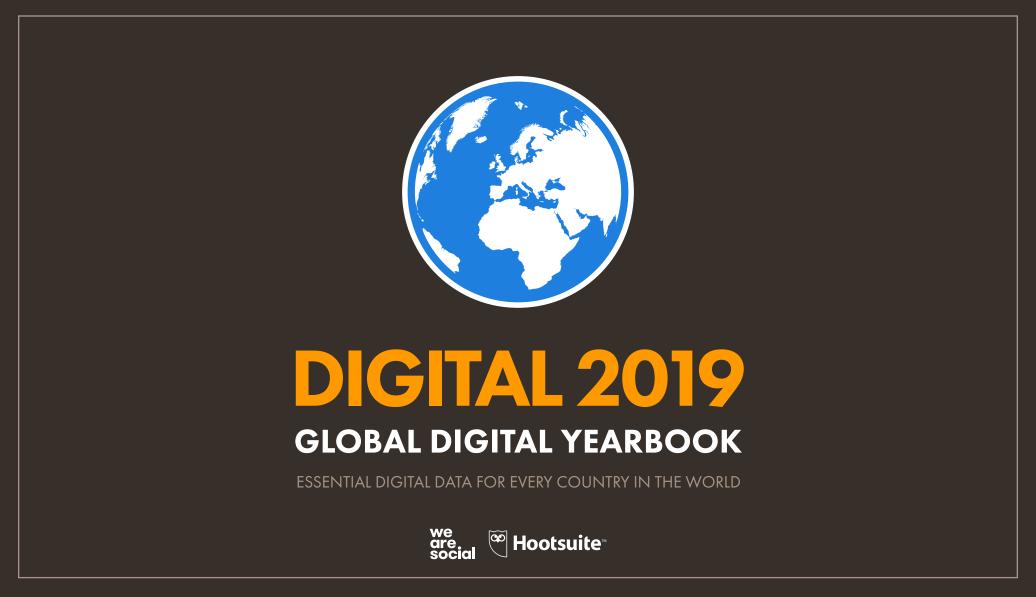






we are. Social Hootsuite





CLICK HERE TO READ OUR DIGITAL 2019
GLOBAL OVERVIEW REPORT, WITH MORE
THAN 200 PAGES OF ESSENTIAL CHARTS
AND INSIGHTS FROM AROUND THE WORLD

CLICK HERE TO READ OUR DIGITAL 2019 GLOBAL DIGITAL YEARBOOK, WITH ESSENTIAL HEADLINE DIGITAL DATA FOR EVERY COUNTRY IN THE WORLD

CLICK THE LINKS BELOW TO ACCESS OUR IN-DEPTH LOCAL REPORTS

GLOBAL OVERVIEW	BOTSWANA	DJIBOUTI	GUINEA	LESOTHO	NEPAL	ST. KITTS & NEVIS	TAJIKISTAN
DIGITAL YEARBOOK	BRAZIL	DOMINICA	GUINEA-BISSAU	LIBERIA	NETHERLANDS	ST. LUCIA	TANZANIA
ABKHAZIA	BRITISH VIRGIN IS.	dominican rep.	GUYANA	LIBYA	NEW CALEDONIA	st. martin	THAILAND
AFGHANISTAN	BRUNEI	ECUADOR	HAITI	LIECHTENSTEIN	NEW ZEALAND	ST. PIERRE & MIQUELON	TIMOR-LESTE
ÅLAND IS.	BULGARIA	EGYPT	HONDURAS	LITHUANIA	NICARAGUA	ST. VINCENT & THE GRENADINES	TOGO
ALBANIA	BURKINA FASO	EL SALVADOR	HONG KONG	LUXEMBOURG	NIGER	SAMOA	TOKELAU
ALGERIA	BURUNDI	EQUATORIAL GUINEA	HUNGARY	MACAU	NIGERIA	SAN MARINO	TONGA
american samoa	CABO VERDE	ERITREA	ICELAND	tfyr macedonia	NIUE	SÃO TOMÉ & PRÍNCIPE	transnistria
andorra	CAMBODIA	ESTONIA	INDIA	MADAGASCAR	NORFOLK IS.	SAUDI ARABIA	trinidad & tobago
ANGOLA	CAMEROON	ESWATINI	Indonesia	MALAWI	northern mariana is.	SENEGAL	TUNISIA
ANGUILLA	CANADA	ETHIOPIA	IRAN	MALAYSIA	NORWAY	SERBIA	TURKEY
ANTIGUA & BARBUDA	CAYMAN IS.	falkland is.	IRAQ	MALDIVES	OMAN	SEYCHELLES	TURKMENISTAN
ARGENTINA	CENTRAL AFRICAN REP.	FAROE IS.	IRELAND	MALI	PAKISTAN	SIERRA LEONE	TURKS & CAICOS IS.
ARMENIA	CHAD	FIJI	ISLE OF MAN	MALTA	PALAU	SINGAPORE	TUVALU
ARUBA	CHILE	FINLAND	ISRAEL	MARSHALL IS.	PALESTINE	ST. MAARTEN	UGANDA
AUSTRALIA	CHINA	FRANCE	ITALY	MARTINIQUE	PANAMA	SLOVAKIA	UKRAINE
AUSTRIA	CHRISTMAS IS.	FRENCH GUIANA	JAMAICA	MAURITANIA	PAPUA NEW GUINEA	SLOVENIA	U.A.E.
AZERBAIJAN	cocos (keeling) is.	FRENCH POLYNESIA	JAPAN	MAURITIUS	PARAGUAY	solomon is.	U.K.
BAHAMAS	COLOMBIA	GABON	JERSEY	MAYOTTE	PERU	SOMALIA	U.S.A.
BAHRAIN	COMOROS	GAMBIA	JORDAN	MEXICO	PHILIPPINES	SOUTH AFRICA	U.S. VIRGIN IS.
BANGLADESH	DEM. REP. OF CONGO	GEORGIA	KAZAKHSTAN	MICRONESIA	PITCAIRN IS.	south sudan	URUGUAY
BARBADOS	rep. of congo	GERMANY	KENYA	MOLDOVA	POLAND	SPAIN	UZBEKISTAN
BELARUS	COOK IS.	GHANA	KIRIBATI	MONACO	PORTUGAL	SRI LANKA	VANUATU
BELGIUM	COSTA RICA	GIBRALTAR	NORTH KOREA	MONGOLIA	PUERTO RICO	SUDAN	VATICAN
BELIZE	CÔTE D'IVOIRE	GREECE	SOUTH KOREA	MONTENEGRO	QATAR	SURINAME	VENEZUELA
BENIN	CROATIA	GREENLAND	KOSOVO	MONTSERRAT	réunion	SVALBARD & JAN MAYEN	VIETNAM
BERMUDA	CUBA	GRENADA	KUWAIT	MOROCCO	romania	SWAZILAND	WALLIS & FUTUNA
BHUTAN	CURAÇAO	GUADELOUPE	KYRGYZSTAN	MOZAMBIQUE	RUSSIAN FEDERATION	SWEDEN	WESTERN SAHARA
BOLIVIA	CYPRUS	GUAM	LAOS	MYANMAR	RWANDA	SWITZERLAND	YEMEN
BONAIRE, ST. EUSTATIUS & SABA	CZECH REP.	GUATEMALA	LATVIA	NAMIBIA	ST. BARTHÉLEMY	SYRIA	ZAMBIA
BOSNIA & HERZEGOVINA	DENMARK	GUERNSEY	LEBANON	NAURU	ST. HELENA	TAIWAN	ZIMBABWE



GLOBAL OVERVIEW



JAN 2019

DIGITAL AROUND THE WORLD IN 2019

THE ESSENTIAL HEADLINE DATA YOU NEED TO UNDERSTAND GLOBAL MOBILE, INTERNET, AND SOCIAL MEDIA USE

TOTAL POPULATION



UNIQUE MOBILE USERS



INTERNET USERS



ACTIVE SOCIAL MEDIA USERS



MOBILE SOCIAL MEDIA USERS



7.676

BILLION

URBANISATION:

56%

5.112

BILLION

PENETRATION:

67%

4.388

BILLION

PENETRATION:

57%

3.484

BILLION

PENETRATION:

45%

3.256

BILLION

PENETRATION:

42%



JAN 2019

ANNUAL DIGITAL GROWTH

THE YEAR-ON-YEAR CHANGE IN KEY STATISTICAL INDICATORS

TOTAL POPULATION



UNIQUE MOBILE USERS



INTERNET USERS



ACTIVE SOCIAL MEDIA USERS



MOBILE SOCIAL MEDIA USERS



+1.1%

JAN 2018 – JAN 2019

+84 MILLION

+2.0%

JAN 2018 – JAN 2019

+100 MILLION

+9.1%

JAN 2018 – JAN 2019

+367 MILLION

+9.0%

JAN 2018 – JAN 2019

+288 MILLION

+10%

JAN 2018 – JAN 2019

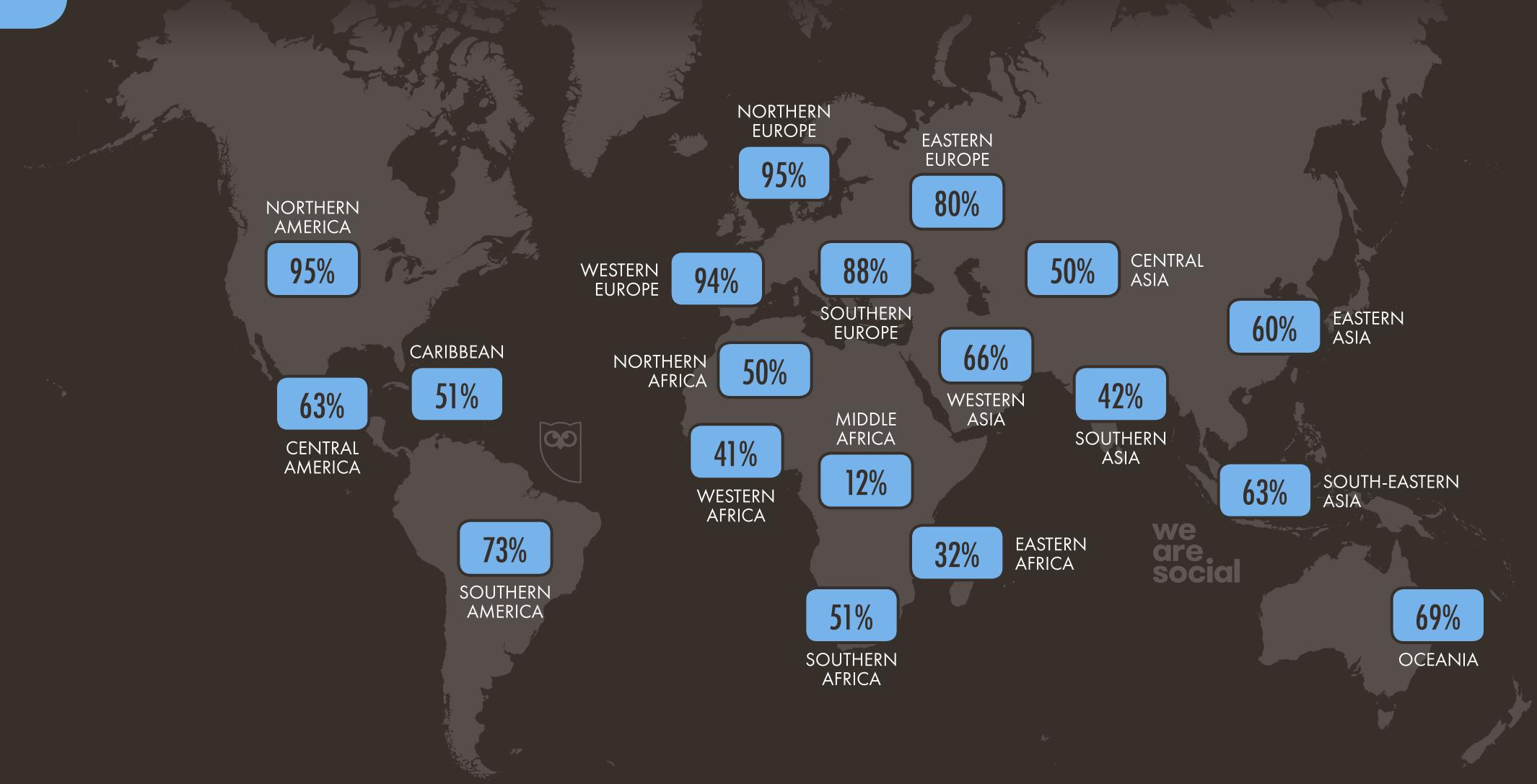
+297 MILLION





INTERNET PENETRATION BY REGION

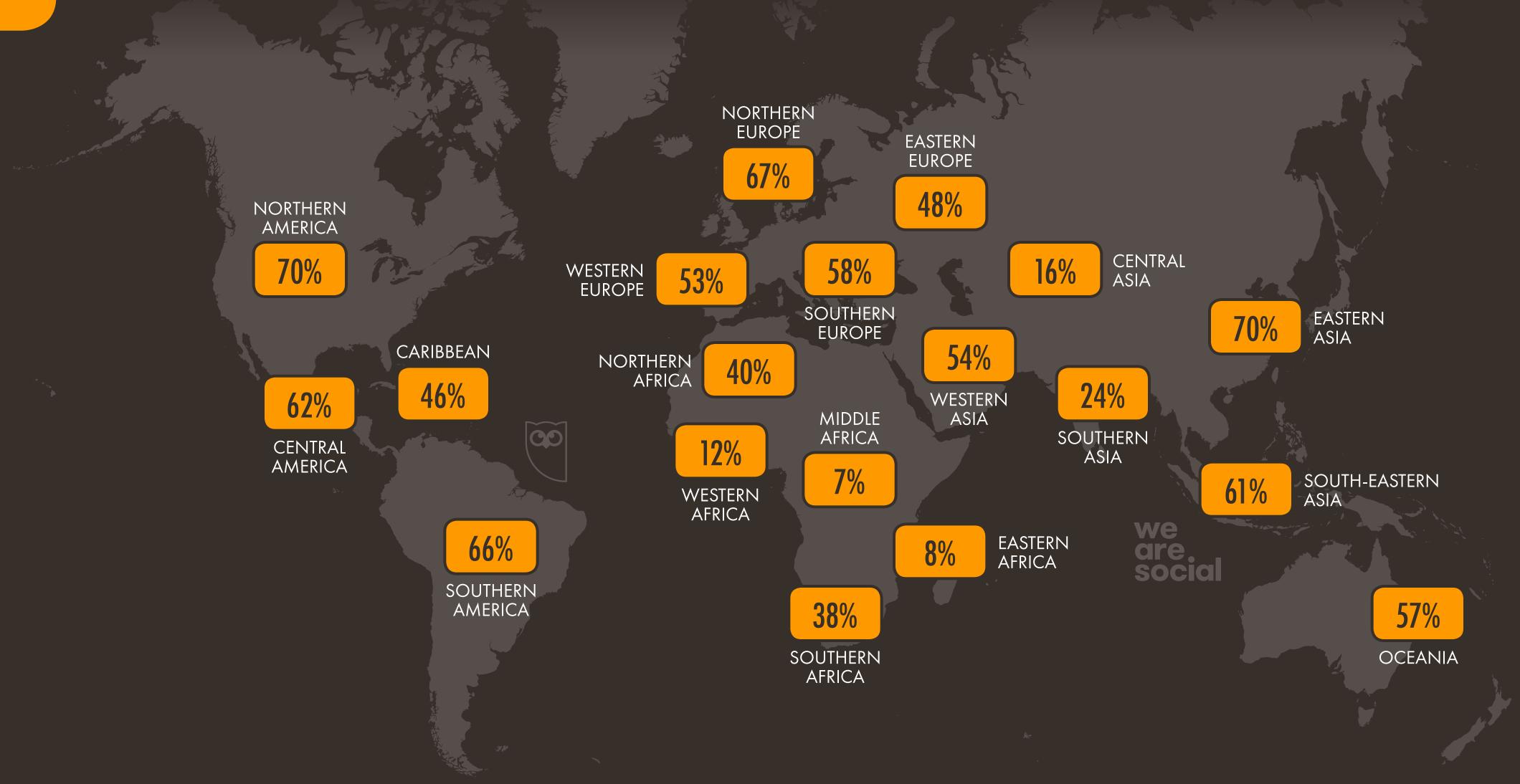
INTERNET USE BY REGION, COMPARING THE NUMBER OF INTERNET USERS TO TOTAL POPULATION (REGARDLESS OF AGE)





SOCIAL MEDIA PENETRATION BY REGION

BASED ON MONTHLY ACTIVE USERS OF THE MOST ACTIVE PLATFORMS IN EACH COUNTRY / TERRITORY, COMPARED TO TOTAL POPULATION

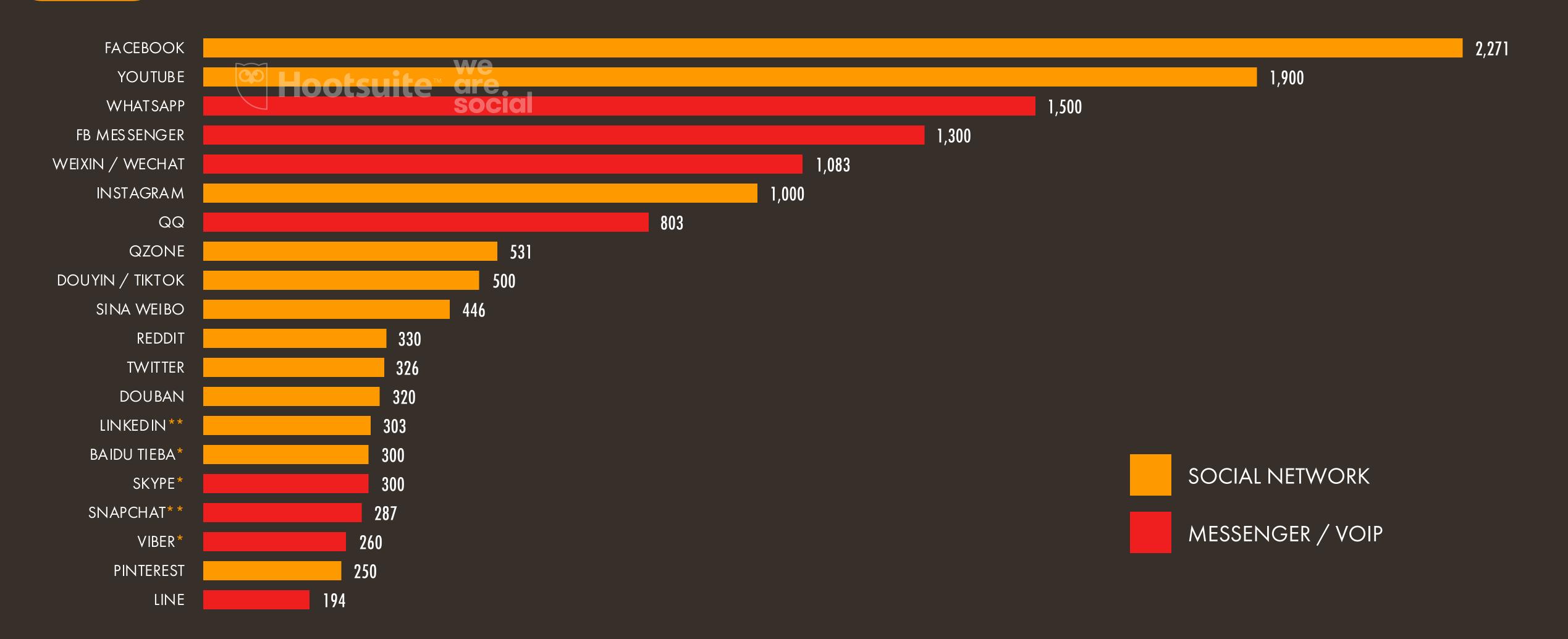




JAN 2019

SOCIAL PLATFORMS: ACTIVE USER ACCOUNTS

BASED ON MONTHLY ACTIVE USERS, USER ACCOUNTS, OR UNIQUE VISITORS TO EACH PLATFORM, IN MILLIONS

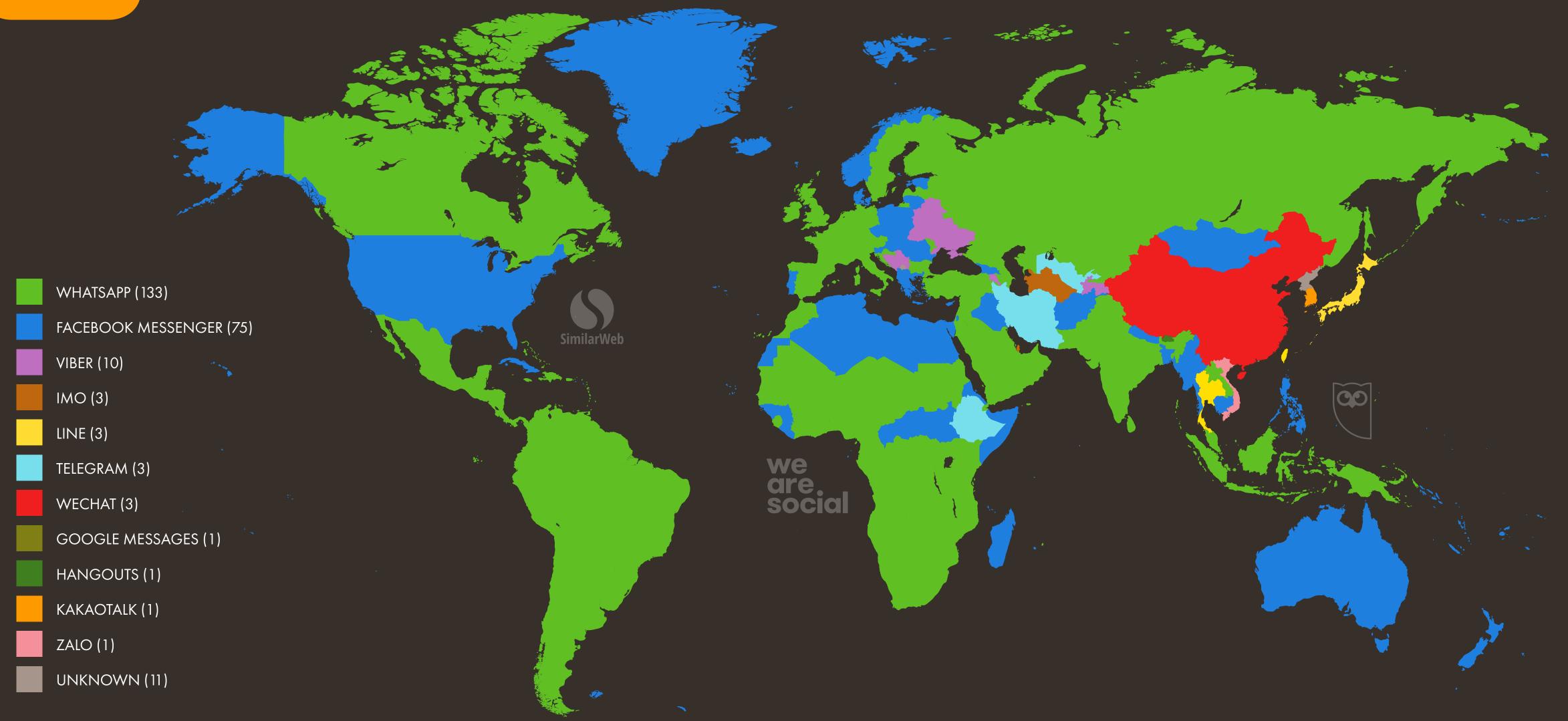




JAN 2019

TOP SOCIAL MESSENGERS AROUND THE WORLD

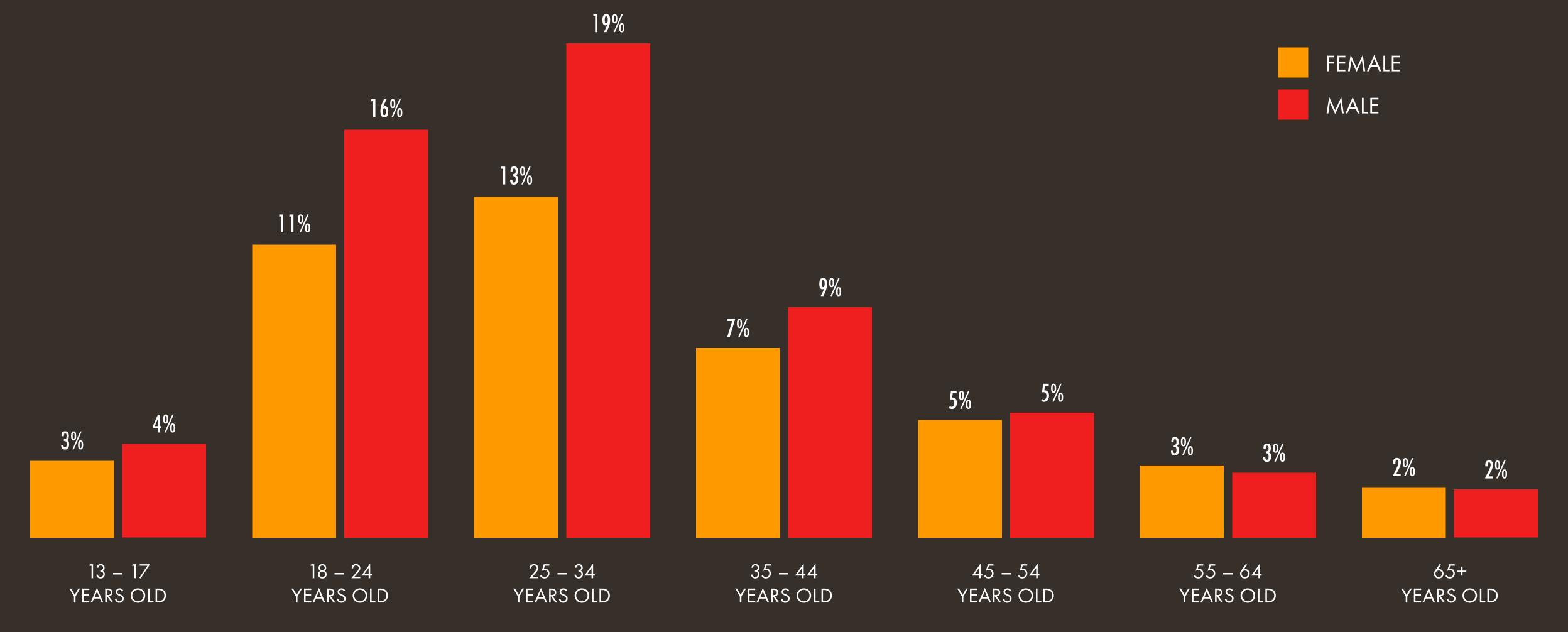
THE MOST POPULAR MESSENGER APP BY COUNTRY / TERRITORY IN DECEMBER 2018





SOCIAL MEDIA AUDIENCE PROFILE

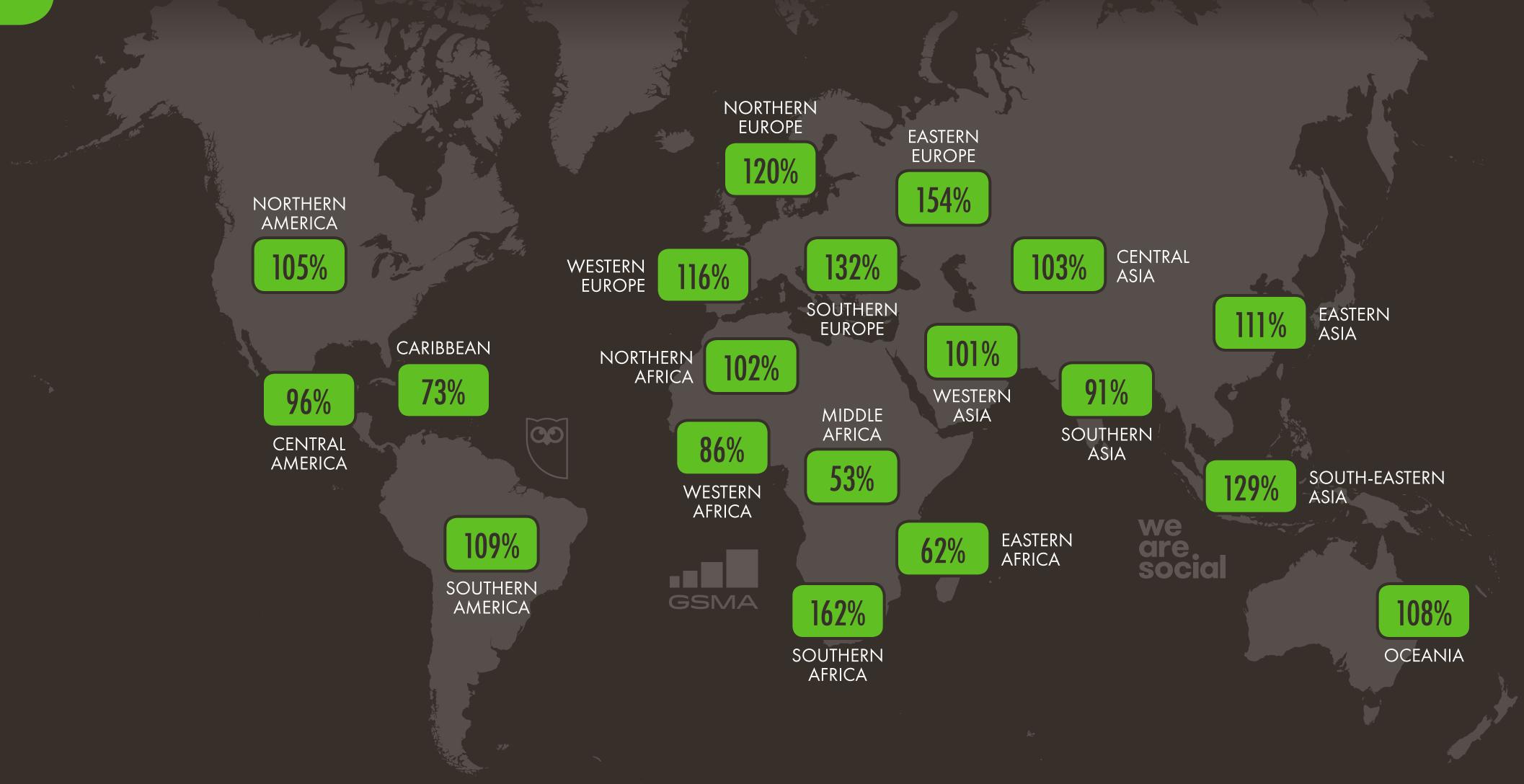
BASED ON THE COMBINED ADVERTISING AUDIENCES OF FACEBOOK, INSTAGRAM, AND FACEBOOK MESSENGER



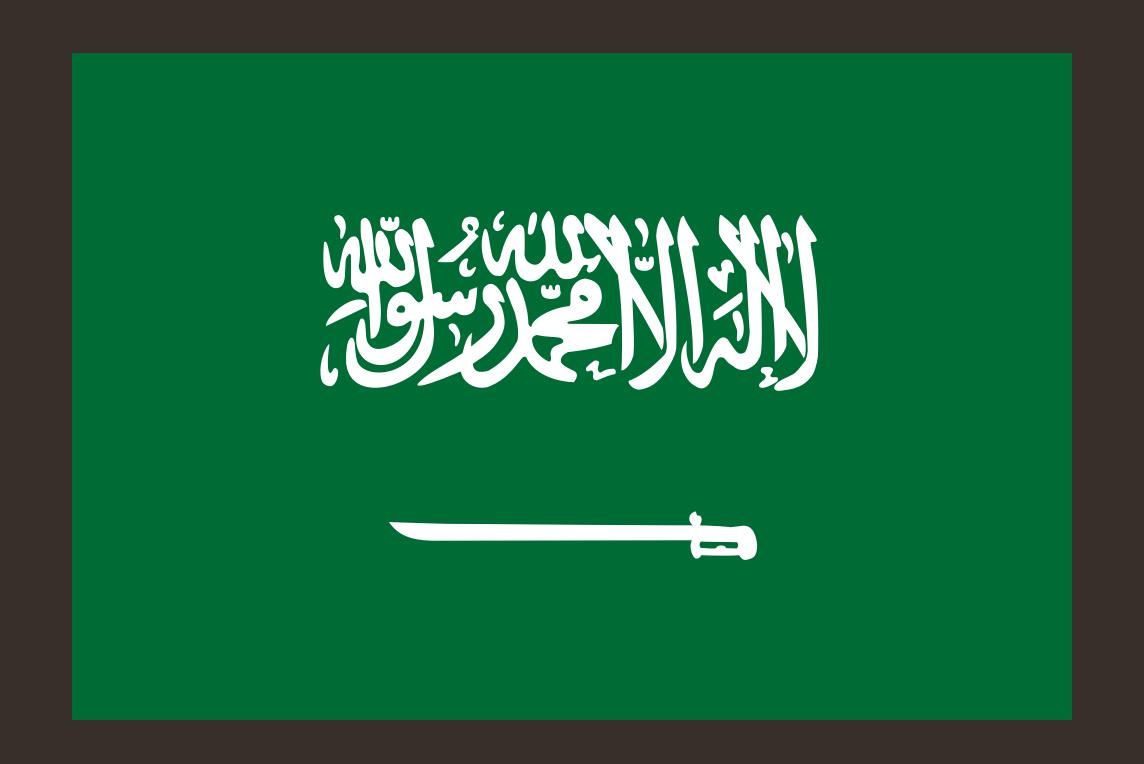


MOBILE CONNECTIVITY BY REGION

THE NUMBER OF MOBILE SUBSCRIPTIONS COMPARED TO TOTAL POPULATION (NOTE: NOT UNIQUE USERS)







SAUDI ARABIA



SAUDI ARABIA

THE ESSENTIAL HEADLINE DATA YOU NEED TO UNDERSTAND MOBILE, INTERNET, AND SOCIAL MEDIA USE



TOTAL POPULATION



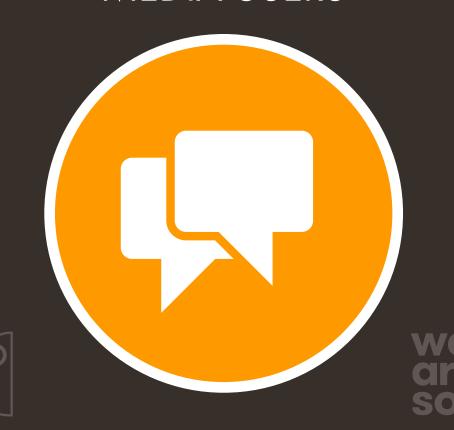
MOBILE SUBSCRIPTIONS



INTERNET USERS



ACTIVE SOCIAL MEDIA USERS



MOBILE SOCIAL MEDIA USERS



33.85

MILLION

URBANISATION:

43.80

MILLION

vs. POPULATION:

129%

30.26

MILLION

PENETRATION:

89%

23.00

MILLION

PENETRATION:

68%

16.00

MILLION

PENETRATION:

47%





ANNUAL DIGITAL GROWTH

THE YEAR-ON-YEAR CHANGE IN KEY STATISTICAL INDICATORS



TOTAL POPULATION



MOBILE SUBSCRIPTIONS



INTERNET USERS



ACTIVE SOCIAL MEDIA USERS



MOBILE SOCIAL MEDIA USERS



+1.8%

+8.3%

+0.01%

-8.0%

-11%

JAN 2018 – JAN 2019

+612 THOUSAND

+3 MILLION

JAN 2018 – JAN 2019

JAN 2018 – JAN 2019

+3,602

JAN 2018 – JAN 2019

-2 MILLION

JAN 2018 – JAN 2019

-2 MILLION







JAN 2019

OVERVIEW: POPULATION & ECONOMY

ESSENTIAL DEMOGRAPHIC AND ECONOMIC INDICATORS



TOTAL **POPULATION**



we are. social

33.85 **MILLION**

URBAN

POPULATION

84%

FEMALE **POPULATION**



42.7%





GDP PER CAPITA (PPP) (CURRENT INTERNATIONAL \$)*



\$53,845

MALE POPULATION



(ap

we are. social

57.3%

OVERALL LITERACY (ADULTS AGED 15+)



ANNUAL CHANGE IN POPULATION SIZE



we are. social

+1.8%

FEMALE LITERACY (ADULTS AGED 15+)



91%

MEDIAN AGE



31.9

MALE LITERACY (ADULTS AGED 15+)



⇔ Hootsuite™



DEVICE USAGE



PERCENTAGE OF THE ADULT POPULATION* THAT USES EACH KIND OF DEVICE [SURVEY-BASED]





98%

SMART PHONE



we are. social

96%

LAPTOP OR DESKTOP COMPUTER



56%

TABLET DEVICE



we are. social

22%

TELEVISION (ANY KIND)



(CO)

we are. social

DEVICE FOR STREAMING INTERNET CONTENT TO TV



5%

E-READER DEVICE



1%

WEARABLE TECH DEVICE



2%





TIME SPENT WITH MEDIA

AVERAGE DAILY TIME SPENT CONSUMING AND INTERACTING WITH MEDIA [SURVEY BASED]



AVERAGE DAILY TIME
SPENT USING THE
INTERNET VIA ANY DEVICE

AVERAGE DAILY TIME SPENT USING SOCIAL MEDIA VIA ANY DEVICE

AVERAGE DAILY TV VIEWING TIME (BROADCAST, STREAMING AND VIDEO ON DEMAND)

AVERAGE DAILY TIME SPENT LISTENING TO STREAMING MUSIC









6H 44M

2H 50M

3H 21M

1H 16M



INTERNET USE



INTERNET USE: DEVICE PERSPECTIVE

BASED ON ACTIVE INTERNET USER DATA, AND ACTIVE USE OF INTERNET-POWERED MOBILE SERVICES



TOTAL NUMBER OF ACTIVE INTERNET USERS INTERNET USERS AS A PERCENTAGE OF TOTAL POPULATION

TOTAL NUMBER OF ACTIVE MOBILE INTERNET USERS

MOBILE INTERNET USERS AS A PERCENTAGE OF TOTAL POPULATION









30.26 **MILLION**

89%

27.14 **MILLION**

80%



INTERNET USERS: DIFFERENT PERSPECTIVES



DIFFERENT PERSPECTIVES ON THE NUMBER OF INTERNET USERS, FROM SOME OF THE WORLD'S MOST COMPREHENSIVE STUDIES

INTERNET WORLD STATS

ITU (INTERNATIONAL TELECOMMUNICATION UNION)

WORLD BANK CIA WORLD FACTBOOK













30.26
MILLION

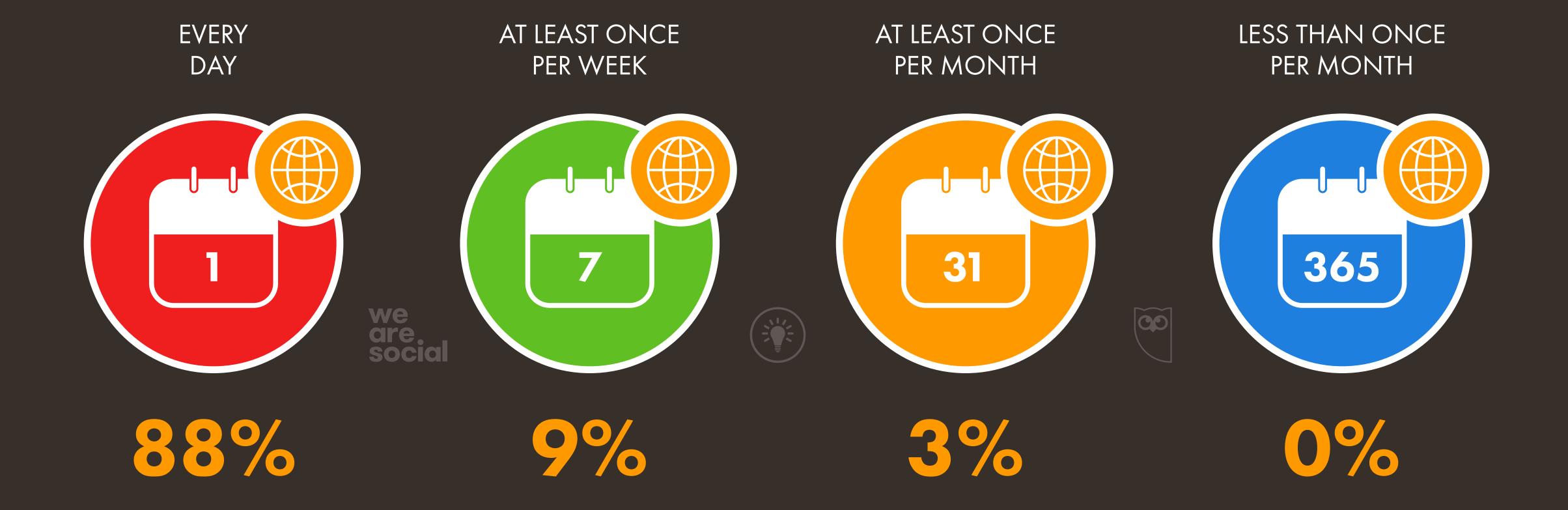
27.10
MILLION

27.10
MILLION

20.77
MILLION

FREQUENCY OF INTERNET USE

HOW OFTEN INTERNET USERS ACCESS THE INTERNET FOR PERSONAL REASONS (ANY DEVICE)



INTERNET CONNECTION SPEEDS



AVERAGE DOWNLOAD SPEEDS FOR MOBILE AND FIXED INTERNET CONNECTIONS, WITH YEAR-ON-YEAR COMPARISON

AVERAGE SPEED OF MOBILE INTERNET CONNECTIONS

YEAR-ON-YEAR CHANGE IN AVERAGE SPEED OF MOBILE INTERNET CONNECTIONS

AVERAGE SPEED OF FIXED INTERNET CONNECTIONS

YEAR-ON-YEAR CHANGE IN AVERAGE SPEED OF FIXED INTERNET CONNECTIONS











29.31
MBPS

+81%

31.41 MBPS +48%



SIMILARWEB'S TOP WEBSITES



RANKING OF WEBSITES BY AVERAGE MONTHLY TRAFFIC

#	WEBSITE	CATEGORY	MONTHLY TRAFFIC	TIME PER VISIT	PAGES PER VISIT
01	YOUTUBE.COM	TV & VIDEO	83,000,000	26M 04S	11.1
02	GOOGLE.COM	SEARCH	70,300,000	11 M 02S	10.6
03	GOOGLE.COM.SA	SEARCH	64,600,000	10M 35S	9.3
04	FACEBOOK.COM	SOCIAL	21,000,000	16M 08S	13.6
05	TWITTER.COM	SOCIAL	18,600,000	15M 14S	11.8
06	WHATSAPP.COM	COMMUNICATION	9,800,000	02M 33S	2.0
07	LIVE.COM	EMAIL	9,700,000	08M 40S	9.2
08	WIKIPEDIA.ORG	REFERENCE	7,100,000	04M 04S	3.0
09	AMAZON.COM	SHOPPING	6,700,000	09M 25S	11.2
10	NETFLIX.COM	TV & VIDEO	6,600,000	09M 38S	4.8



ALEXA'S TOP WEBSITES



RANKING OF WEBSITES BY THE NUMBER OF VISITORS AND TOTAL PAGE VIEWS

#	WEBSITE	TIME / DAY	PAGES / VISIT
01	GOOGLE.COM	07M 42S	9.54
02	YOUTUBE.COM	08M 47S	5.02
03	GOOGLE.COM.SA	05M 32S	6.87
04	SABQ.ORG	03M 56S	3.10
05	SPEAKOL.COM	02M 57S	2.83
06	FACEBOOK.COM	09M 43S	4.03
07	LIVE.COM	03M 53S	3.76
08	TWITTER.COM	06M 23S	3.21
09	SOUQ.COM	06M 27S	4.93
10	YAHOO.COM	04M 01S	3.60

#	WEBSITE	TIME / DAY	PAGES / VISIT
11	ARGAAM.COM	08M 09S	4.36
12	SO3ODY.COM	00M 05S	1.09
13	MOE.GOV.SA	15M 11S	7.54
14	MOI.GOV.SA	08M 12S	10.50
15	STARZPLAY.COM	01M 31S	1.45
16	WIKIPEDIA.ORG	04M 15S	3.15
17	ALMUBASHER.COM.SA	09M 06S	7.33
18	BLOGSPOT.COM	03M 07S	2.43
19	SAMTHISWIN.COM	00M 38S	1.87
20	BODELEN.COM	01M 14S	1.10







TOP GOOGLE SEARCH QUERIES IN 2018



BASED ON SEARCHES THROUGHOUT 2018

#	SEARCH QUERY	INDEX
01	تويتر	100
02	يوتيوب	80
03	سبق	78
04	الرياض	63
05	<u>م</u> ترجم	61
06	السعودية	57
07	حراج	55
08	صهر	53
09	ترجمة	47
10	قوقل	43

#	SEARCH QUERY	INDEX
11	طقس	JI 41
12) é	نر
13	GOOGLE	36
14	YOUTUBE	35
15	عشق عشق	ق 34
16	ئ ە رة	S 25
17	FACEBOOK	24
18	TRANSLATE	24
19	رجمه	تر 23
20	راجحي	ال



CONTENT STREAMING ACTIVITIES

PERCENTAGE OF INTERNET USERS WHO STREAM EACH KIND OF CONTENT EACH MONTH [SURVEY BASED]



WATCH VIDEOS ONLINE



95%

STREAM TV CONTENT
VIA THE INTERNET



52%

PLAY GAMES STREAMED LIVE VIA THE INTERNET



26%

WATCH LIVE STREAMS OF OTHERS PLAYING GAMES



20%

WATCH E-SPORTS TOURNAMENTS



12%

USE OF INTERNET TECHNOLOGIES

PERCENTAGE OF INTERNET USERS THAT USE EACH TOOL OR SERVICE EACH MONTH



VOICE SEARCH OR VOICE COMMANDS



38%

RIDE-HAILING SERVICES



27%

AD-BLOCKING TOOLS



49%

VIRTUAL PRIVATE NETWORK (VPN)



39%





SOCIAL MEDIA USE



SOCIAL MEDIA OVERVIEW

BASED ON MONTHLY ACTIVE USERS OF THE MOST ACTIVE SOCIAL MEDIA PLATFORMS



TOTAL NUMBER
OF ACTIVE SOCIAL
MEDIA USERS

ACTIVE SOCIAL MEDIA
USERS AS A PERCENTAGE
OF TOTAL POPULATION

TOTAL NUMBER OF ACTIVE SOCIAL USERS ACCESSING VIA MOBILE DEVICES

ACTIVE MOBILE SOCIAL USERS AS A PERCENTAGE OF THE TOTAL POPULATION









23.00 MILLION

68%

16.00 MILLION

47%



SOCIAL MEDIA BEHAVIOURS

HOW INTERNET USERS ENGAGE WITH SOCIAL MEDIA [SURVEY BASED]



VISITED OR USED A SOCIAL NETWORK OR MESSAGING SERVICE IN THE PAST MONTH

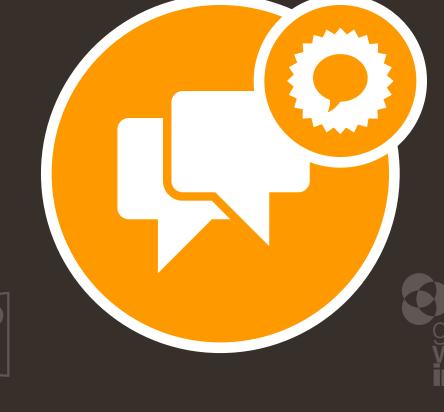
ACTIVELY ENGAGED WITH OR CONTRIBUTED TO SOCIAL MEDIA IN THE PAST MONTH

AVERAGE AMOUNT
OF TIME PER DAY SPENT
USING SOCIAL MEDIA

AVERAGE NUMBER OF SOCIAL MEDIA ACCOUNTS PER INTERNET USER*

PERCENTAGE OF INTERNET
USERS WHO USE SOCIAL
MEDIA FOR WORK PURPOSES











99%

83%

2H 50M

9.3

22%

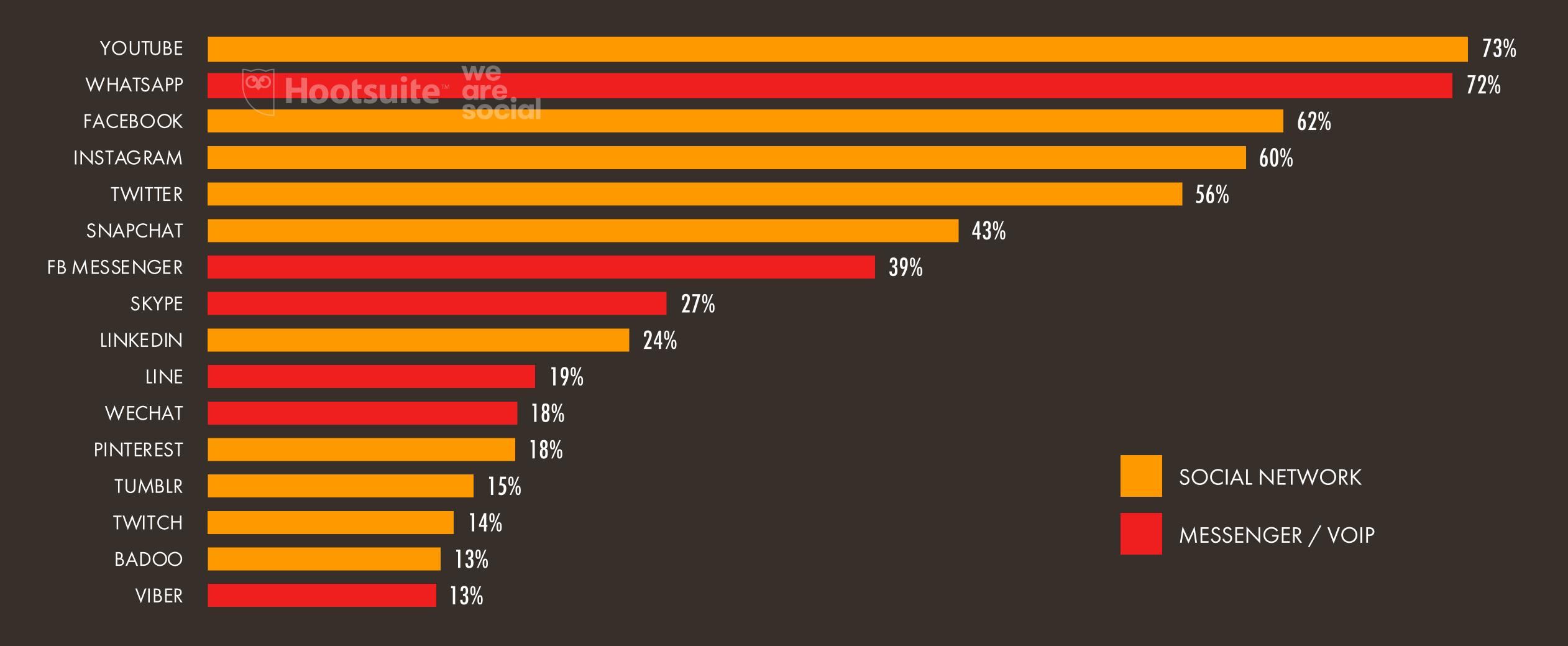


JAN 2019

MOST ACTIVE SOCIAL MEDIA PLATFORMS



PERCENTAGE OF INTERNET USERS WHO REPORT USING EACH PLATFORM [SURVEY BASED]





JAN 2019

SOCIAL MEDIA ADVERTISING AUDIENCES

A COMPARISON OF THE TOTAL ADDRESSABLE ADVERTISING AUDIENCE* OF SELECTED SOCIAL MEDIA PLATFORMS



TOTAL ADVERTISING AUDIENCE ON FACEBOOK (MONTHLY ACTIVE USERS)

TOTAL ADVERTISING AUDIENCE ON INSTAGRAM (MONTHLY ACTIVE USERS)

TOTAL ADVERTISING AUDIENCE ON TWITTER (MONTHLY ACTIVE USERS)

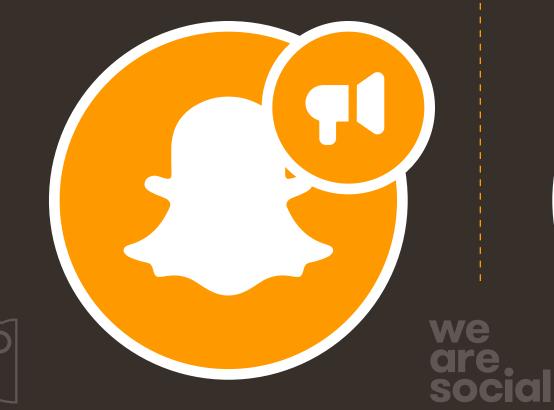
TOTAL ADVERTISING **AUDIENCE ON SNAPCHAT** (MONTHLY ACTIVE USERS)

TOTAL ADVERTISING AUDIENCE ON LINKEDIN (REGISTERED MEMBERS)











15.00 **MILLION**

MILLION

MILLION

13.65 **MILLION**

3.40 **MILLION**

FEMALE 22%

MALE **78**%

FEMALE MALE **37**% 63%

FEMALE 29%

MALE 71%

FEMALE MALE 51% 47%

FEMALE 17%

MALE 83%



SOCIAL MEDIA AUDIENCES: QUARTERLY GROWTH



THE QUARTERLY CHANGE IN THE TOTAL ADDRESSABLE ADVERTISING AUDIENCES* OF SELECTED SOCIAL MEDIA PLATFORMS

QUARTERLY CHANGE IN THE TOTAL ADVERTISING AUDIENCE ON FACEBOOK (MONTHLY ACTIVE USERS) QUARTERLY CHANGE IN
THE TOTAL ADVERTISING
AUDIENCE ON INSTAGRAM
(MONTHLY ACTIVE USERS)

QUARTERLY CHANGE IN THE TOTAL ADVERTISING AUDIENCE ON TWITTER (MONTHLY ACTIVE USERS)

QUARTERLY CHANGE IN THE TOTAL ADVERTISING AUDIENCE ON SNAPCHAT (MONTHLY ACTIVE USERS)

QUARTERLY CHANGE IN THE TOTAL ADVERTISING AUDIENCE ON LINKEDIN (REGISTERED MEMBERS)











-6.3%

+8.3%

-0.7%

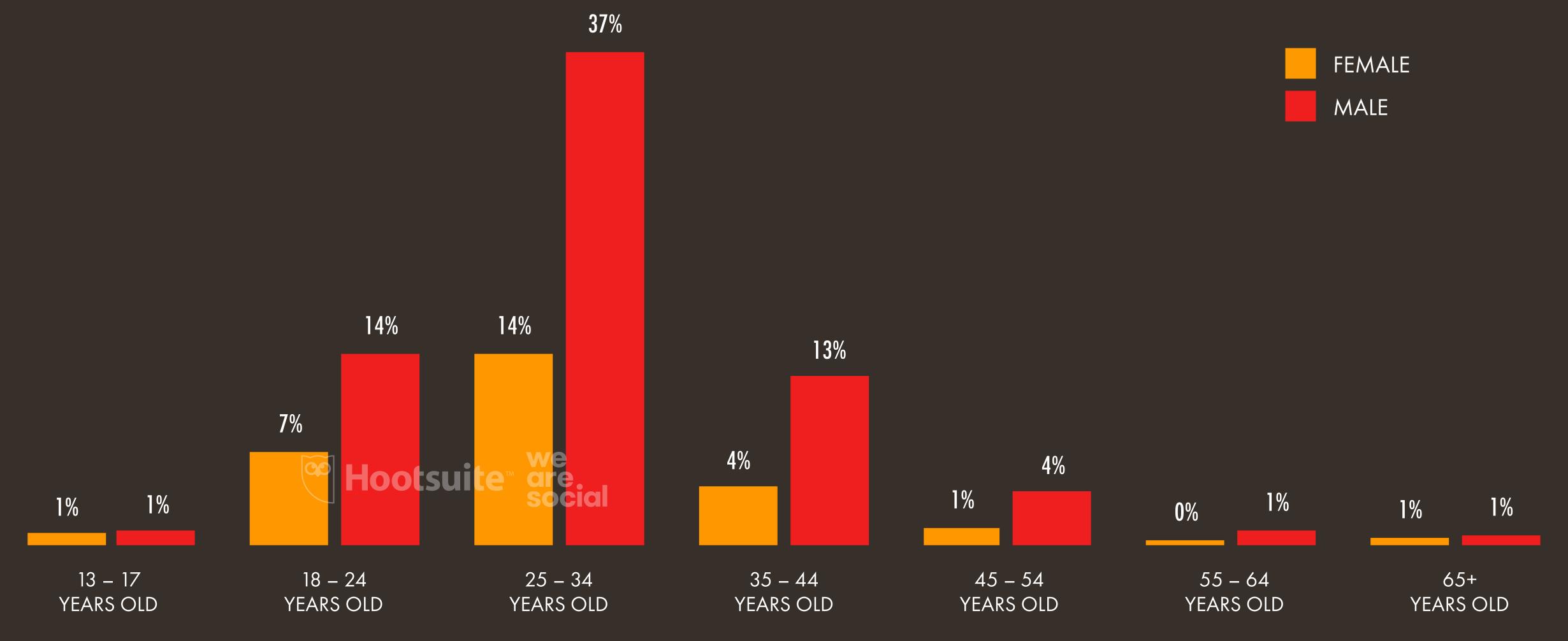
-15%

+6.3%

SOCIAL MEDIA AUDIENCE PROFILE



BASED ON THE COMBINED ADVERTISING AUDIENCES OF FACEBOOK, INSTAGRAM, AND FACEBOOK MESSENGER



FACEBOOK AUDIENCE OVERVIEW

BASED ON FACEBOOK'S TOTAL ADDRESSABLE ADVERTISING AUDIENCE



NUMBER OF PEOPLE THAT **FACEBOOK REPORTS** CAN BE REACHED WITH ADVERTS ON FACEBOOK

PERCENTAGE OF ADULTS AGED 13+ THAT CAN BE REACHED WITH ADVERTS ON FACEBOOK

QUARTER-ON-QUARTER GROWTH IN FACEBOOK **ADVERTISING REACH**

PERCENTAGE OF ITS AD AUDIENCE THAT FACEBOOK REPORTS IS FEMALE*

PERCENTAGE OF ITS AD AUDIENCE THAT FACEBOOK REPORTS IS MALE*











MILLION

-6.3%



FACEBOOK ACTIVITY FREQUENCY

THE NUMBER OF TIMES A 'TYPICAL' USER* PERFORMS EACH ACTIVITY ON FACEBOOK



NUMBER OF FACEBOOK PAGES LIKED (LIFETIME)

POSTS LIKED IN THE PAST 30 DAYS (ALL POST TYPES)

COMMENTS MADE IN THE PAST 30 DAYS (ALL POST TYPES)

FACEBOOK POSTS SHARED IN THE PAST 30 DAYS (ALL POST TYPES)

FACEBOOK ADVERTS CLICKED IN THE PAST 30 DAYS (ANY CLICK TYPE)











FEMALE

MALE

MALE

FEMALE

FEMALE

MALE

FEMALE

MALE

FEMALE

MALE



FACEBOOK PAGE REACH BENCHMARKS



AVERAGE MONTHLY GROWTH IN PAGE LIKES ('FANS'), AVERAGE REACH OF PAGE POSTS, AND THE CONTRIBUTION OF PAID MEDIA



AVERAGE POST REACH vs. PAGE LIKES

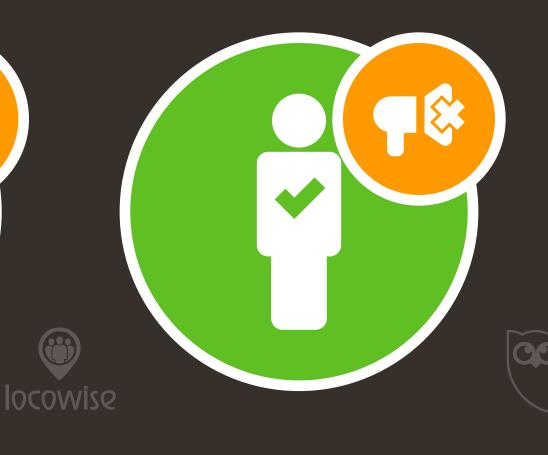
AVERAGE ORGANIC REACH vs. PAGE LIKES

PERCENTAGE OF PAGES USING PAID MEDIA

AVERAGE PAID REACH vs. TOTAL REACH











+0.15%

8.7%

5.8%

25%

27%

FACEBOOK ENGAGEMENT BENCHMARKS

THE NUMBER OF PEOPLE WHO ENGAGE WITH A FACEBOOK PAGE'S POSTS vs. PAGE REACH



AVERAGE ENGAGEMENT RATE FOR FACEBOOK PAGE POSTS (ALL TYPES OF POST, ALL TYPES OF PAGE*) AVERAGE ENGAGEMENT RATE FOR FACEBOOK PAGE VIDEO POSTS (ALL TYPES OF PAGE*)

AVERAGE ENGAGEMENT RATE FOR FACEBOOK PAGE PHOTO POSTS (ALL TYPES OF PAGE*)

AVERAGE ENGAGEMENT RATE FOR FACEBOOK PAGE LINK POSTS (ALL TYPES OF PAGE*)

AVERAGE ENGAGEMENT RATE FOR FACEBOOK PAGE STATUS POSTS (ALL TYPES OF PAGE*)











4.11%

5.71%

5.91%

4.13%

2.03%

INSTAGRAM AUDIENCE OVERVIEW

BASED ON INSTAGRAM'S TOTAL ADDRESSABLE ADVERTISING AUDIENCE



NUMBER OF PEOPLE THAT
INSTAGRAM REPORTS
CAN BE REACHED WITH
ADVERTS ON INSTAGRAM

PERCENTAGE OF ADULTS
AGED 13+ THAT CAN
BE REACHED WITH
ADVERTS ON INSTAGRAM

QUARTER-ON-QUARTER GROWTH IN INSTAGRAM ADVERTISING REACH PERCENTAGE OF
ITS AD AUDIENCE
THAT INSTAGRAM
REPORTS IS FEMALE*

PERCENTAGE OF ITS AD AUDIENCE THAT INSTAGRAM REPORTS IS MALE*











13.00 MILLION

49%

+8.3%

37%



TWITTER AUDIENCE OVERVIEW

BASED ON TWITTER'S TOTAL ADDRESSABLE ADVERTISING AUDIENCE



NUMBER OF PEOPLE THAT
TWITTER REPORTS
CAN BE REACHED WITH
ADVERTS ON TWITTER

PERCENTAGE OF ADULTS
AGED 13+ THAT CAN
BE REACHED WITH
ADVERTS ON TWITTER

QUARTER-ON-QUARTER GROWTH IN TWITTER ADVERTISING REACH PERCENTAGE OF
ITS AD AUDIENCE
THAT TWITTER
REPORTS IS FEMALE*

PERCENTAGE OF ITS AD AUDIENCE THAT TWITTER REPORTS IS MALE*











11.27
MILLION

43%

-0.7%

29%



SNAPCHAT AUDIENCE OVERVIEW

BASED ON SNAPCHAT'S TOTAL ADDRESSABLE ADVERTISING AUDIENCE



NUMBER OF PEOPLE THAT
SNAPCHAT REPORTS
CAN BE REACHED WITH
ADVERTS ON SNAPCHAT

PERCENTAGE OF ADULTS

AGED 13+ THAT CAN

BE REACHED WITH

ADVERTS ON SNAPCHAT

QUARTER-ON-QUARTER GROWTH IN SNAPCHAT ADVERTISING REACH PERCENTAGE OF
ITS AD AUDIENCE
THAT SNAPCHAT
REPORTS IS FEMALE*

PERCENTAGE OF ITS AD AUDIENCE THAT SNAPCHAT REPORTS IS MALE*











13.65
MILLION

52%

-15%

51%



LINKEDIN AUDIENCE OVERVIEW

BASED ON LINKEDIN'S TOTAL ADDRESSABLE ADVERTISING AUDIENCE



NUMBER OF PEOPLE THAT
LINKEDIN REPORTS
CAN BE REACHED WITH
ADVERTS ON LINKEDIN

PERCENTAGE OF ADULTS
AGED 18+ THAT CAN
BE REACHED WITH
ADVERTS ON LINKEDIN

QUARTER-ON-QUARTER GROWTH IN LINKEDIN ADVERTISING REACH PERCENTAGE OF
ITS AD AUDIENCE
THAT LINKEDIN
REPORTS IS FEMALE*

PERCENTAGE OF ITS AD AUDIENCE THAT LINKEDIN REPORTS IS MALE*











3.40
MILLION

14%

+6.3%

17%



TOP YOUTUBE SEARCH QUERIES IN 2018



BASED ON SEARCHES ON THE YOUTUBE PLATFORM THROUGHOUT 2018

#	SEARCH QUERY	INDEX
01	م سلسل	100
02	اغنية	67
03	اغاني	61
04	شيلة	52
05	مينذا	49
06	شيلات	41
07	yy	35
08	شیله	31
09	فيلم	31
10	شباب البو مب	27

#	SEARCH QUERY	INDEX
11	افلام	26
12	فيحان	25
13	فورت نایت	24
14	اطفال	24
15	بيببي	23
16	فلم	20
17	رقص	18
18	کرتون	15
19	جوني جوني	13
20	جوني	13





MOBILE USE



MOBILE SUBSCRIPTIONS BY TYPE

BASED ON THE NUMBER OF CELLULAR SUBSCRIPTIONS (NOTE: NOT UNIQUE INDIVIDUALS)



TOTAL NUMBER
OF MOBILE
CONNECTIONS

MOBILE CONNECTIONS
AS A PERCENTAGE OF
TOTAL POPULATION

PERCENTAGE OF MOBILE CONNECTIONS THAT ARE PRE-PAID PERCENTAGE OF MOBILE CONNECTIONS THAT ARE POST-PAID PERCENTAGE OF MOBILE CONNECTIONS THAT ARE BROADBAND (3G & 4G)











43.80 MILLION

129%

76%

24%

MOBILE CONNECTIVITY INDEX

GSMA INTELLIGENCE'S ASSESSMENT OF KEY ENABLERS AND DRIVERS OF MOBILE CONNECTIVITY



OVERALL COUNTRY INDEX SCORE



OUT OF A MAXIMUM

POSSIBLE SCORE OF 100

MOBILE NETWORK INFRASTRUCTURE



AFFORDABILITY OF **DEVICES & SERVICES**



CONSUMER **READINESS**

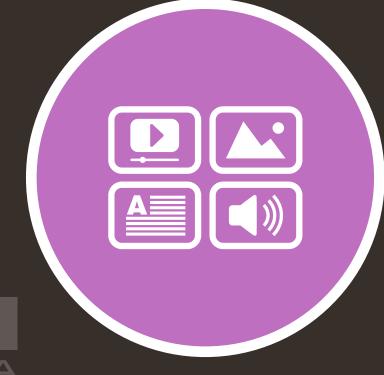


OUT OF A MAXIMUM POSSIBLE SCORE OF 100

OUT OF A MAXIMUM POSSIBLE SCORE OF 100



OUT OF A MAXIMUM POSSIBLE SCORE OF 100



OUT OF A MAXIMUM POSSIBLE SCORE OF 100



MOBILE ACTIVITIES



PERCENTAGE OF INTERNET USERS PERFORMING EACH ACTIVITY ON A MOBILE PHONE EACH MONTH [SURVEY BASED]

PERCENTAGE OF INTERNET USERS USING MOBILE MESSENGERS

PERCENTAGE OF
INTERNET USERS WATCHING
VIDEOS ON MOBILE

PERCENTAGE OF
INTERNET USERS PLAYING
GAMES ON MOBILE

PERCENTAGE OF INTERNET USERS USING MOBILE BANKING

PERCENTAGE OF INTERNET USERS USING MOBILE MAP SERVICES



89% 90%



74%



57%





E-COMMERCE USE



FINANCIAL INCLUSION FACTORS



PERCENTAGE OF THE POPULATION AGED 15+ THAT REPORTS OWNING OR USING EACH FINANCIAL PRODUCT OR SERVICE

HAS AN ACCOUNT WITH A FINANCIAL INSTITUTION



72%

HAS A CREDIT CARD



16%

HAS A MOBILE MONEY ACCOUNT



we are. social

[N/A]

MAKES ONLINE PURCHASES AND / OR PAYS BILLS ONLINE



39%

PERCENTAGE OF WOMEN WITH A CREDIT CARD



8.4%

PERCENTAGE OF MEN
WITH A CREDIT CARD



we

are. social

21%

PERCENTAGE OF WOMEN

MAKING ONLINE TRANSACTIONS



29%

PERCENTAGE OF MEN
MAKING ONLINE TRANSACTIONS



45%



we are social

E-COMMERCE ACTIVITIES

PERCENTAGE OF INTERNET USERS WHO REPORT PERFORMING EACH ACTIVITY IN THE PAST MONTH [SURVEY BASED]

SEARCHED ONLINE FOR A PRODUCT OR SERVICE TO BUY VISITED AN ONLINE
RETAIL STORE ON THE
WEB (ANY DEVICE)

PURCHASED A
PRODUCT OR SERVICE
ONLINE (ANY DEVICE)

MADE AN ONLINE PURCHASE VIA A LAPTOP OR DESKTOP COMPUTER

MADE AN ONLINE PURCHASE VIA A MOBILE DEVICE











79%

84%

64%

24%

E-COMMERCE SPEND BY CATEGORY

THE TOTAL ANNUAL AMOUNT SPENT ON CONSUMER E-COMMERCE CATEGORIES, IN U.S. DOLLARS



FASHION & BEAUTY



\$1.728

TOYS, DIY & HOBBIES



\$1.832 **BILLION**

ELECTRONICS & PHYSICAL MEDIA



\$1.660 **BILLION**

TRAVEL (INCLUDING ACCOMMODATION)



BILLION

FOOD & PERSONAL CARE



statista 🗷

413.0 **MILLION**

> DIGITAL MUSIC



\$68.00 **MILLION**

FURNITURE & APPLIANCES



\$727.0 **MILLION**

> VIDEO GAMES



we are. social

YZTZ.V **MILLION**





BILLION

we are social

statista 🗹

53

E-COMMERCE GROWTH BY CATEGORY

ANNUAL CHANGE IN THE TOTAL AMOUNT SPENT ON CONSUMER E-COMMERCE CATEGORIES







+17%

ELECTRONICS & PHYSICAL MEDIA

we are. social

statista 🗹



+13%

FOOD & PERSONAL CARE



statista 🗹

+16%

FURNITURE & APPLIANCES



+17%

TOYS, DIY & HOBBIES



+13%

TRAVEL (INCLUDING ACCOMMODATION)



DIGITAL MUSIC



+5.4%

VIDEO GAMES



+15%

we are. social

E-COMMERCE DETAIL: CONSUMER GOODS

OVERVIEW OF THE E-COMMERCE MARKET FOR CONSUMER GOODS, WITH VALUES IN U.S. DOLLARS



TOTAL NUMBER OF PEOPLE PURCHASING CONSUMER GOODS VIA E-COMMERCE



21.60 **MILLION**

YEAR-ON-YEAR CHANGE

+3.3%

PENETRATION OF CONSUMER GOODS E-COMMERCE (TOTAL POPULATION)



64%

VALUE OF THE CONSUMER GOODS E-COMMERCE MARKET (TOTAL ANNUAL SALES REVENUE)



\$6.360

BILLION

YEAR-ON-YEAR CHANGE

AVERAGE ANNUAL REVENUE PER USER OF CONSUMER GOODS E-COMMERCE (ARPU)



\$294

YEAR-ON-YEAR CHANGE

+11%

+15%



CONNECTED MONEY

UNDERSTANDING INTERNET USERS' ONLINE FINANCIAL ACTIVITIES



USE MOBILE BANKING



57%

MAKE MOBILE PAYMENTS



23%

PURCHASE ITEMS ONLINE USING A MOBILE PHONE



51%

OWN SOME FORM
OF CRYPTOCURRENCY



2.7%





MORE INFORMATION



THE FULL COLLECTION OF DIGITAL 2019 REPORTS, AND ACCESS ADDITIONAL CONTENT, INSIGHTS AND RESOURCES FROM HOOTSUITE AND WE ARE SOCIAL:





WE ARE SOCIAL

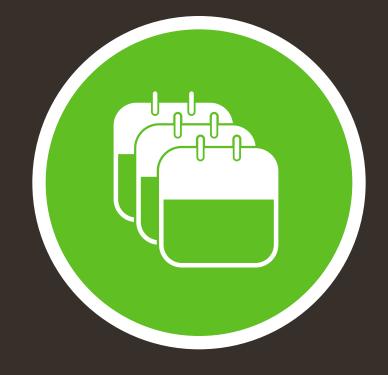
SPECIAL THANKS: GLOBALWEBINDEX



GlobalWebIndex is the leading provider of audience profiling data to agencies, publishers, and brands worldwide.



90% GLOBAL COVERAGE



ONGOING DATA COLLECTION ACROSS 45 MARKETS



CROSS-DEVICE COVERAGE

Learn more at http://www.globalwebindex.com

SPECIAL THANKS: GSMA INTELLIGENCE



GSMA Intelligence is the unit within the GSMA that houses the organisation's extensive database of mobile operator statistics, forecasts, and industry reports. GSMA Intelligence's data covers every operator group, network and MVNO in every country – from Afghanistan to Zimbabwe. Updated daily, it is the most accurate and complete set of industry metrics available, comprising tens of millions of individual data points.

Leading operators, vendors, regulators, financial institutions and third-party industry players rely on GSMA Intelligence to support strategic decision-making and long-term investment planning. The data is used as an industry reference point and is frequently cited by the media and by the industry itself. GSMA Intelligence's team of analysts and experts produce regular thought-leading research reports across a range of industry topics.

Learn more about GSMA Intelligence at http://www.gsmaintelligence.com

SPECIAL THANKS: STATISTA



Statista is one of the world's largest online statistics databases. Its Digital Market Outlook products provide forecasts, detailed market insights, and key indicators on over 90 digital markets within verticals including e-commerce, digital media, smart home, and e-health for over 150 countries and regions.



82% OF THE GLOBAL INTERNET POPULATION



150 COUNTRIES AND REGIONS



92% OF WORLDWIDE ECONOMIC POWER



MORE THAN 30,000 INTERACTIVE STATISTICS

Learn more about Statista at http://www.statista.com

SPECIAL THANKS: LOCOWISE



Locowise is a social media performance measurement platform that helps agencies to manage clients, produce and prove value, and win new business.



CUSTOM REPORT
BUILDER WITH
OVER 300 METRICS



CAMPAIGN
ANALYSIS, TRACKING
AND REPORTING



INSIGHTS FROM ALL YOUR NETWORKS IN ONE PLACE



PREDICTIVE
METRICS TO DRIVE
FUTURE STRATEGY

Learn more about Locowise at http://locowise.com

SPECIAL THANKS: SIMILARWEB



Similar Web is the pioneer of market intelligence and the standard for understanding the digital world. Similar Web provides granular insights about any website or app across all industries in every region.



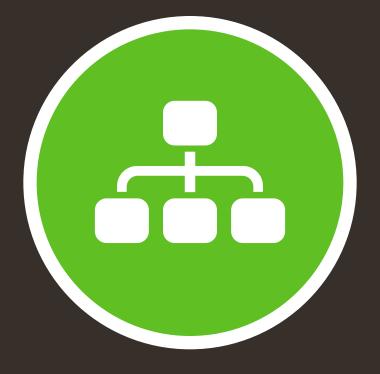




APP INTELLIGENCE



GLOBAL COVERAGE



GRANULAR ANALYSIS

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SPECIAL THANKS: APP ANNIE

App Annie

App Annie is the industry's most trusted mobile data and analytics platform. The company created the mobile app data market and has been fueling world-class, mobile-first businesses since 2010. App Annie's mission is to power B2C companies' mobile transformation and enable clients to deliver winning consumer experiences. More than 1,000 enterprise clients and 1 million registered users across the globe and spanning all industries rely on App Annie as the gold standard to revolutionize their mobile business. The company is headquartered in San Francisco with offices in 13 countries.









Learn more about App Annie at http://www.appannie.com

NOTES ON DATA SOURCES

POPULATION & DEMOGRAPHICS: United Nations World Population Prospects, 2017 Revision; US Census Bureau (accessed January 2019); United Nations World Urbanization Prospects, 2018 Revision.

LITERACY RATES: UNESCO Institute for Statistics; UNICEF Data; World Bank DataBank; Pew Research; Ethnologue; IndexMundi; CIA World Factbook; Phrasebase (all accessed January 2019).

GDP & FINANCIAL INCLUSION DATA: World Bank DataBank; IMF Data; CIA World Factbook (all accessed January 2019).

DEVICE USAGE: Google Consumer Barometer (accessed January 2018). Note that data has not been updated in the past 12 months.

World Bank DataBank; CIA World Factbook; Eurostat Data Explorer; Facebook's self-serve advertising tools; Techrasa; MidEastMedia.org; local government authorities and telecom regulatory bodies; reports in reputable media (all accessed January 2019). Mobile Internet share based on data from GlobalWebIndex (Q2 & Q3 2018)*, and extrapolations of data

reported in Facebook's self-serve advertising tools.

Internet connection speed data from Ookla Speedtest (December 2018). Time spent on the internet from GlobalWebIndex (Q2 & Q3 2018)*. World's top websites from SimilarWeb (December 2018) and Alexa (30 days to 16 January 2019). Google search insights from Google Trends (data for full year 2018). Data on use of voice search and ad blockers from GlobalWebIndex (Q2 & Q3 2018)*. Privacy concern insights from Statista Global Consumer Survey 2018.

Content streaming insights from GlobalWebIndex (Q2 & Q3 2018)*. Internet use frequency data from Global Consumer Barometer (accessed January 2018)

social Media USERS: Company earnings announcements; press releases; remarks by senior platform executives at public events; statements on company websites; reports in reputable media. Top messenger platforms from SimilarWeb (December 2018).

SOCIAL MEDIA ADVERTISING AUDIENCES: data extracted from each platform's self-serve advertising tools (January 2019 and October 2018). Many data points involve further extrapolations of this data.

SOCIAL MEDIA BEHAVIOURS: Time spent on social media from GlobalWebIndex (Q2 & Q3 2018)*. Facebook reach and engagement data from Locowise (Q4 2018).

MOBILE USERS & CONNECTIONS: GSMA Intelligence (January 2019); Ericsson Mobility Report (November 2018); Ericsson Mobility Calculator and Visualizer tools (accessed January 2019);

MOBILE APPS: App Annie (January 2019); SimilarWeb (January 2019).

E-COMMERCE USERS & SPEND: Statista Digital Market Outlook (e-Commerce, e-Travel, and digital media industry reports) (accessed January 2019). GlobalWebIndex (Q2 & Q3 2018)*; Worldpay Global Payments Report (November 2018).

*METHODOLOGY NOTE: GlobalWebIndex conducts a quarterly survey of a panel of 22 million internet users across 45 countries around the world, representing 90% of the world's total internet users. For full details of the company's methodology, please visit http://www.globalwebindex.com/

NOTES ON DATA VARIANCE, MISMATCHES, AND CURIOSITIES

This report uses data from a wide variety of sources, including market research agencies, internet and social media companies, governments and public bodies, news media, journalists, and our own internal analysis.

Wherever possible, we've prioritised data sources that provide broader geographical coverage, in order to minimise the potential variations between data points, and offer more reliable comparison across countries. However, where we believe that an individual metric provides a more reliable reference, we've used such individual numbers to ensure the most accurate reporting.

Furthermore, due to differing data collection and treatment methodologies used by these organisations, and the different sample periods during which data were collected, there may be significant differences in the reported metrics for similar data points throughout this report. In particular, data collected via surveys often vary from one report to another, even if those data were collected by the same organisation using the same approach in each wave.

Similarly, reports of internet user numbers vary considerably between different sources. In part, this is because there are fewer commercial imperatives for governments and regulators to collect and publish regular internet user data. However, the user numbers published by social media platforms can be a useful proxy for the number of internet users in countries where no other reliable data are available, because all active social media users must have an active internet connection in order to access social media. These data are also more likely to be updated on a regular basis, as social media companies relies on this data to help sell their advertising products and services.

As a result, on occasion, we've used the latest addressable advertising audience data from social media platforms' self-serve advertising tools to inform our internet user numbers, especially in less-developed economies, where 'official' internet user numbers are published less frequently. Consequently, there are a number of instances in this report where the reported number of social media users equals the reported number of internet users.

It's unlikely that one hundred percent of internet users in any given country will use the same social media platform though, so in cases where internet and social media user numbers are the same, it's likely that the actual number of internet users will be higher than the number we've reported.

Lastly, a number of metrics that we reported in last year's Global Digital reports have been revised by the original data provider since publication, and as a result, some figures in this year's reports may appear to have changed in unexpected ways. Wherever we're aware of these changes, we've included details in the footnotes of each relevant chart, but please use caution when comparing data from different reports in case the original base has changed.

If you have any questions about specific data points in these reports, or if you'd like to offer your organisation's data for consideration in future reports, please email our reports team: reports@kepios.com.

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